



*Continuing Legal Education Seminar:*  
**Professional Mediation  
Skills Training Program**

January 13-15 & 28-29, 2006



# Professional Mediation Skills Training Program

January 13-15 & 28-29, 2006  
University of Washington School of Law  
William H. Gates Hall, Seattle  
[36 CLE Credits (includes 2 Ethics Credits) ]

## PROGRAM HIGHLIGHTS

- Learn skills and tools used by mediators
- Master a step-by-step process to assist parties in conflict to find mutually agreeable solutions
- Engage in simulated mediations drawn from a range of settings

**SPACE IS LIMITED -  
REGISTER NOW!**



# Professional Mediation Skills Training Program

Mediation is an increasingly popular method for resolving disputes. Mediation, which is essentially facilitated negotiation, allows parties in conflict to control their final agreements and shape them to fit their needs.

This basic skills training course will locate mediation among the array of dispute resolution processes, and examine the differences between facilitative and evaluative mediation. Participants will learn a step-by-step process to assist parties in conflict to find mutually agreeable solutions.

This course will focus on collaborative, facilitative, interest-based mediation. You will learn the extremely challenging practice of mediating with parties in joint session, face-to-face, and using caucuses where appropriate. You will be encouraged to provide a process that offers substantive, procedural and psychological satisfaction to all parties.

Through a mix of theory and practice, participants will learn the skills, tools and processes used by mediators. We will examine each stage of the mediation process, and participants will engage in simulated mediations drawn from a range of settings. Individual coaches will observe roleplay mediations and assist participants to debrief and learn from all simulations. Attendees will be challenged to become more self-aware, and to develop new skills to provide better mediation services to clients.

## FACULTY



**Julia Ann Gold** is a senior lecturer and director of the Mediation Clinic at the University of Washington School of Law. Before joining the UW faculty in 1995, she created and directed the Mediation

Clinic at the University of Oregon School of Law. She also offers courses in negotiation and Street Law, a national program, where law students educate local high schoolers about the legal system.

Professor Gold is a member of the Washington State Bar Association. She has served on the Board of the Northwest Institute for Restorative Justice, and is currently a board member of the King County Dispute Resolution Center. Her mediation practice includes civil cases, employment discrimination, business, family conflicts, and community and neighborhood mediation. In 2003, she taught mediation in Nepal as a Fulbright Senior Scholar.

SCHEDULE

Day 1: January 13, 2006

Registration begins at 12:30 p.m. Program begins at 1 p.m. and adjourns at 5 p.m. There will be a 15-minute break.

- Registration & Welcome
• Conflict Styles
• Negotiation Theory
• Mediation in Context
• Mediator Styles
• Overview of Mediation Process
• Video of a Mediation
• Case Development

Day 2: January 14, 2006

Program begins at 8:30 a.m. and adjourns at 5:30 p.m. There will be two 15-minute breaks and a one-hour lunch break.\*

- Mediator's Opening Statement
• Confidentiality
• Information Receiving
• Communication Skills
• Understanding Interests
• Mediation Roleplays

Day 3: January 15, 2006

Program begins at 8:30 a.m. and adjourns at 5:30 p.m. There will be two 15-minute breaks and a one-hour lunch break.\*

- Agenda Setting
• Positions and Interests
• Using Caucus
• Negotiating - Generating & Evaluating Options
• Mediation Roleplays

SCHEDULE

Day 4: January 28, 2006

Program begins at 8:30 a.m. and adjourns at 5:30 p.m. There will be two 15-minute breaks and a one-hour lunch break.\*

- Writing Agreements and Closure
• Ethics in Mediation (9:15-11:15 a.m.)
• Mediation Roleplays

Day 5: January 29, 2006

Program begins at 8:30 a.m. and adjourns at 5:30 p.m. There will be two 15-minute breaks and a one-hour lunch break.\*

- Other Mediation Styles
• Attorneys in Mediation
• Mediation Roleplays
• Connecting to the Mediation Community
• Program Evaluation

\* You can either order a box lunch or have lunch on your own.

Please Note:

All registrants will mediate and participate in all class exercises. Participants are encouraged to attend with a willingness to work collaboratively and with a mind open to exploring new and alternative processes. This course is not a marketing, public relations or placement workshop. It is designed to equip you to mediate.

Space is limited. Take advantage of our early registration discount. Save a spot and some money!

Admitted to the Bar after December 31, 2002?
Take 30% off the registration fee.

PROGRAM INFORMATION

Refunds/Cancellations

Refunds are available up to five business days prior to the program. In lieu of refund we encourage participants to send a substitute. Please notify UW CLE of any requests for refunds or substitutions. All cancellations are subject to a \$30 handling charge.

Credits

34.0 General CLE and 2.0 Ethics CLE credits are approved. For more information regarding CLE credits in other states, contact UW CLE at 206-543-0059 or 800.253.8648.

Accommodations for Disabilities

To request accommodations for the disabled, please contact the Disability Services Office at least ten days in advance at: 206-543-6450 (voice); 206-543-6452 (TTY); 206-685-7264 (fax); or dso@u.washington.edu (email).

Housing/Accommodations

Accommodations near the UW School of Law include the University Tower Hotel (formerly Edmond Meany Tower Hotel), 4507 Brooklyn Avenue NE, 800.899.0251 or 206.634.2000 and the University Inn, 4140 Roosevelt Way N.E., 1.800.733.3855 or 206.632.5055.

UPCOMING PROGRAMS

December 2005

13th Annual Professional Responsibility Institute
December 10

Land Use 2005: A Fistful of Planners
December 15

History & Future of Reproductive Rights
December 19

What Gives the Law the Right to Tell You What to Do?
December 19

For more information call: 800-CLE-UNIV or 206-543-0059
Email: uwcle@u.washington.edu

EARLY REGISTRATION DISCOUNT
Pay by December 30 to receive \$50 discount.

Professional Mediation
Skills Training (06A13)

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MAIL FORM AND PAYMENT TO:
University of Washington School of Law; CLE Registration;
Box 353020; Seattle, WA 98195-3020

TO REGISTER BY FAX: 206-685-3929

TO REGISTER ONLINE: www.uwcle.org

NAME: Mr. / Ms. \_\_\_\_\_

BAR NUMBER: \_\_\_\_\_

FIRM/ORGANIZATION: \_\_\_\_\_

ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_

TELEPHONE: \_\_\_\_\_ FAX: \_\_\_\_\_

EMAIL: \_\_\_\_\_

Please complete the following:
Are you an attorney? Yes No
If no, please indicate your profession/field: \_\_\_\_\_

How did you first hear about this program? (Select one):
Referral from a colleague Newspaper/publication Brochure
Internet Other \_\_\_\_\_

Registration fees:
Priority (Paid by December 30, 2005) \$800
Standard (Paid after December 30, 2005) \$850

Total fees enclosed: \$ \_\_\_\_\_

Method of payment:
Check enclosed payable to Washington Law School Foundation (U.S. FUNDS ONLY)
Visa Mastercard

CARD NUMBER: \_\_\_\_\_ EXP. DATE: \_\_\_\_\_

NAME AS IT APPEARS ON CARD: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_